## Waste Management, Inc. Condensed Consolidated Statements of Operations (In Millions, Except Per Share Amounts) (Unaudited)

	Qua	rters Ende	d December 31,		
		2009	2008		
Operating revenues	\$	3,006	\$	3,108	
Costs and expenses:					
Operating		1,874		1,972	
Selling, general and administrative		365		382	
Depreciation and amortization		274		297	
Restructuring		4		2	
(Income) expense from divestitures, asset impairments and unusual items		33		(4)	
		2,550		2,649	
Income from operations		456		459	
Other income (expense):					
Interest expense		(110)		(114)	
Interest income		3		5	
Other, net		(2)		1	
		(109)		(108)	
Income before income taxes		347		351	
Provision for income taxes		16		125	
Consolidated net income		331		226	
Less: Net income attributable to noncontrolling interests		(16)		(8)	
Net income attributable to Waste Management, Inc.	\$	315	\$	218	
Basic earnings per common share	\$	0.65	\$	0.44	
Diluted earnings per common share	\$	0.64	\$	0.44	
Basic common shares outstanding		488.5		490.9	
Diluted common shares outstanding		491.6		493.4	
Cash dividends declared per common share	\$	0.29	\$	0.27	

# Waste Management, Inc. Earnings Per Share (In Millions, Except Per Share Amounts) (Unaudited)

	Quarters Ende	ed December 31,
	2009	2008
EPS Calculation:		
Net income attributable to Waste Management, Inc.	\$ 315	\$ 218
Number of common shares outstanding at end of period	486.1	490.7
Effect of using weighted average common shares outstanding	2.4	0.2
Weighted average basic common shares outstanding	488.5	490.9
Dilutive effect of equity-based compensation awards and		
other contingently issuable shares	3.1	2.5
Weighted average diluted common shares outstanding	491.6	493.4
Basic earnings per common share	\$ 0.65	\$ 0.44
Diluted earnings per common share	\$ 0.64	\$ 0.44

## Waste Management, Inc. Condensed Consolidated Statements of Operations (In Millions, Except Per Share Amounts) (Unaudited)

	Ye	ars Ended	December 31,		
		2009		2008	
Operating revenues	\$	11,791	\$	13,388	
Costs and expenses:					
Operating		7,241		8,466	
Selling, general and administrative		1,364		1,477	
Depreciation and amortization		1,166		1,238	
Restructuring		50		2	
(Income) expense from divestitures, asset impairments and unusual items		83		(29)	
	·	9,904		11,154	
Income from operations		1,887		2,234	
Other income (expense):					
Interest expense		(426)		(455)	
Interest income		13		19	
Other, net		(1)		(1)	
		(414)		(437)	
Income before income taxes		1,473		1,797	
Provision for income taxes		413		669	
Consolidated net income		1,060		1,128	
Less: Net income attributable to noncontrolling interests		(66)		(41)	
Net income attributable to Waste Management, Inc.	\$	994	\$	1,087	
Basic earnings per common share	\$	2.02	\$	2.21	
Diluted earnings per common share	\$	2.01	\$	2.19	
Basic common shares outstanding		491.2		492.1	
Diluted common shares outstanding		493.6		495.4	
Cash dividends declared per common share	\$	1.16	\$	1.08	

# Waste Management, Inc. Earnings Per Share (In Millions, Except Per Share Amounts) (Unaudited)

	Years Ended	Years Ended December 31,					
	2009	2008					
EPS Calculation:							
Net income attributable to Waste Management, Inc.	\$ 994	\$ 1,087					
Number of common shares outstanding at end of period	486.1	490.7					
Effect of using weighted average common shares outstanding	5.1	1.4					
Weighted average basic common shares outstanding	491.2	492.1					
Dilutive effect of equity-based compensation awards and other contingently issuable shares	2.4	3.3					
Weighted average diluted common shares outstanding	493.6	495.4					
Basic earnings per common share	\$ 2.02	\$ 2.21					
Diluted earnings per common share	\$ 2.01	\$ 2.19					

### Waste Management, Inc. Condensed Consolidated Balance Sheets (In Millions)

	December 31, 2009 (Unaudited)	December 31, 2008
Assets	(chauaitea)	
Current assets:		
Cash and cash equivalents	\$ 1,140	\$ 480
Receivables, net	1,527	1,610
Other	343	245
Total current assets	3,010	2,335
Property and equipment, net	11,541	11,402
Goodwill	5,632	5,462
Other intangible assets, net	238	158
Other assets	733	870
Total assets	\$ 21,154	\$ 20,227
Liabilities and Equity		
Current liabilities:		
Accounts payable, accrued liabilities, and		
deferred revenues	\$ 2,152	\$ 2,201
Current portion of long-term debt	749	835
Total current liabilities	2,901	3,036
Long-term debt, less current portion	8,124	7,491
Other liabilities	3,538	3,515
Total liabilities	14,563	14,042
Equity:		
Waste Management, Inc. stockholders' equity	6,285	5,902
Noncontrolling interests	306_	283
Total equity	6,591	6,185
Total liabilities and equity	\$ 21,154	\$ 20,227

### Waste Management, Inc. Condensed Consolidated Statements of Cash Flows (In Millions) (Unaudited)

	Years Ended December 31,			er 31,
		2009		2008
Cash flows from operating activities:				
Consolidated net income	\$	1,060	\$	1,128
Adjustments to reconcile consolidated net income to net cash				
provided by operating activities:				
Depreciation and amortization		1,166		1,238
Other		102		298
Change in operating assets and liabilities, net of effects of				
acquisitions and divestitures		34		(89)
Net cash provided by operating activities		2,362		2,575
Cash flows from investing activities:				
Acquisitions of businesses, net of cash acquired		(281)		(280)
Capital expenditures		(1,179)		(1,221)
Proceeds from divestitures of businesses (net of cash				
divested) and other sales of assets		28		112
Net receipts from restricted trust and escrow				
accounts, and other		182		206
Net cash used in investing activities		(1,250)		(1,183)
Cash flows from financing activities:				
New borrowings		1,749		1,525
Debt repayments		(1,335)		(1,785)
Common stock repurchases		(226)		(410)
Cash dividends		(569)		(531)
Exercise of common stock options		20		37
Other, net		(96)		(92)
Net cash used in financing activities		(457)		(1,256)
Effect of exchange rate changes on cash and cash equivalents		5		(4)
Increase in cash and cash equivalents		660		132
Cash and cash equivalents at beginning of period		480		348
Cash and cash equivalents at end of period	\$	1,140	\$	480

### Waste Management, Inc. Summary Data Sheet (Dollar Amounts in Millions) (Unaudited)

**Operating Revenues by Lines of Business** 

December 31,

2009

**Quarters Ended** 

September 30,

2009

December 31,

2008

<u> </u>								
Collection	\$	2.005	\$	2,024	\$	2,071		
Landfill		618		666		697		
Transfer		337		359		368		
Wheelabrator		214		214		229		
Recycling		231		202		192		
Other		80		61		51		
Intercompany (a)		(479)		(503)		(500)		
Operating revenues	\$	3,006	\$	3,023	\$	3,108		
				0	F J. J	<del></del>		
	-	December	r 31, 2009		rs Ended	Decembe	er 31, 2008	3
			•					
Analysis of Change in Year Over Year Revenues			As	sa% of			A	s a % of
	A	mount	Total	Company	A	mount	Total	l Company
Average yield (i)	\$	49		1.5%	\$	(29)		-0.9%
Volume		(200)		-6.4%		(198)		-5.9%
Internal revenue growth		(151)		-4.9%		(227)		-6.8%
Acquisition		30		1.0%		32		1.0%
Divestitures		(3)		-0.1%		(20)		-0.6%
Foreign currency translation		22		0.7%		(38)		-1.1%
	\$	(102)		-3.3%	\$	(253)		-7.5%
			Λ.	s a % of			Λ.	s a % of
				elated				Related
	Δ	mount		usiness	Δ	mount		usiness
(i) Average yield		inount		usiness		mount		usiness
Collection, landfill and transfer	\$	65		2.5%	\$	70		2.6%
Waste-to-energy disposal	Ψ	7		6.5%	Ψ	(1)		-0.9%
Collection and disposal	-	72		2.7%		69		2.5%
Recycling commodities		35		17.6%		(97)		-29.8%
Electricity		(18)		-20.9%		3		3.5%
Fuel surcharges and mandated fees		(40)		-20.9%		(4)		-2.7%
Total	\$	49		1.5%	\$	(29)		-0.9%
Total	Ψ	77		1.570	Ψ	(27)		-0.770
		uarters Ende	d Decemb	er 31,		Years Ended	Decembe	r 31,
		2009		2008		2009		2008
Free Cash Flow Analysis (b)								
Net cash provided by operating activities	\$	720	\$	673	\$	2,362	\$	2,575
Capital expenditures		(356)		(434)		(1,179)		(1,221)
Proceeds from divestitures of businesses (net of								
cash divested) and other sales of assets		8		20		28		112
Free cash flow	\$	372	\$	259	\$	1,211	\$	1,466
	-							

<sup>(</sup>a) Intercompany revenues between lines of business are eliminated within the Condensed Consolidated Financial Statements included herein.

<sup>(</sup>b) The summary of free cash flows has been prepared to highlight and facilitate understanding of the principal cash flow elements. Free cash flow is not a measure of financial performance under generally accepted accounting principles and is not intended to replace the consolidated statement of cash flows that was prepared in accordance with generally accepted accounting principles.

### Waste Management, Inc. Summary Data Sheet (Dollar Amounts in Millions) (Unaudited)

		Quarters Ended	
	December 31, 2009	September 30, 2009	December 31, 2008
Balance Sheet Data			
Cash and cash equivalents	\$ 1,140	\$ 612	\$ 480
Debt-to-total capital ratio:			
Long-term indebtedness, including current			
portion	\$ 8,873	\$ 8,246	\$ 8,326
Total equity (a)	6,591	6,521	6,185
Total capital	\$ 15,464	\$ 14,767	\$ 14,511
Debt-to-total capital	57.4%	55.8%	57.4%
Capitalized interest	\$ 4	\$ 5	\$ 4
Acquisition Summary (b)			
Gross annualized revenue acquired	\$ 107	\$ 53	\$ 33
Total consideration	\$ 165	\$ 82	\$ 53
Cash paid for acquisitions	\$ 146	\$ 64	\$ 46
Other Operational Data			
Internalization of waste, based on disposal costs	68.7%	69.2%	68.4%
Total landfill disposal volumes (tons in millions)	22.3	23.9	25.0
Total waste-to-energy disposal volumes (tons in millions)	1.8	1.8	1.8
Total disposal volumes (tons in millions)	24.1	25.7	26.8
Active landfills	273	274	273
Landfills reporting volume	259	259	260
Amortization and SFAS No. 143 Expenses for			
<b>Landfills Included in Operating Groups -</b>			
Non - SFAS No. 143 amortization expense	\$ 82.5	\$ 86.2	\$ 88.1
Amortization expense related to SFAS No. 143 obligations	(15.8)	13.8	4.6
Total amortization expense (c)(d)	66.7	100.0	92.7
Accretion and other related expense	17.6	16.9	16.8
Landfill amortization, accretion and other related expense	\$ 84.3	\$ 116.9	\$ 109.5

- (a) As a result of the Company's adoption of accounting guidance related to noncontrolling interests in consolidated financial statements on January 1, 2009, noncontrolling interests are now reported as a component of Total equity. Prior year information has been reclassified to conform to 2009 presentation.
- (b) Represents amounts associated with business acquisitions consummated during the indicated periods.
- (c) The quarter ended December 31, 2009, as compared with the quarter ended December 31, 2008, reflects a reduction in amortization expense of \$26 million, of which \$16 million is primarily due the differences in the annual year-end adjustments of the SFAS 143 landfill capping construction and closure/post-closure obligations identified in our annual review process that occurs in the fourth quarter. The remaining decrease is due to lower landfill volumes.
- (d) The quarter ended December 31, 2009, as compared to the quarter ended September 30, 2009, reflects a reduction in amortization expense of \$33 million of which \$25 million is attributable to year-end adjustments of the SFAS 143 landfill capping construction and closure/post closure obligations as identified in our annual review process that occurs in the fourth quarter.

  The remaining decrease is due to lower landfill volumes.

### Waste Management, Inc. **Reconciliation of Certain Non-GAAP Measures** (Dollars In Millions, Except Per Share Amounts) (Unaudited)

			Quarter Ended December 31, 2009				Quarter Ended December 31, 2008			
Adjusted Net income and Diluted Earnings Per Share		After-tax Amount		Per Share Amount		After-tax Amount		Share nount		
Net income and Diluted EPS, as reported	\$	\$ 315 \$ 0.64		\$	218	\$	0.44			
Adjustments to Net income and Diluted EPS:  Benefit from income tax related items  Expense from divestitures, asset impairments and unusual items, net Restructuring  Landfill operating costs - changes in risk-free interest rates  Multi-employer pension withdrawal costs		(81) 20 3 -		(0.17) 0.04 0.01		(6) - - 16 13		(0.01) - - 0.03 0.03		
Net income and Diluted EPS, as adjusted (a)	\$	257	\$	0.52	\$	241	\$	0.49		
	Year Ended December 31, 2009  After-tax Per Share					ar Ended hber 31, 2008				
Adjusted Net income and Diluted Earnings Per Share		er-tax 10unt		Share nount		ter-tax mount		Share nount		
Net income and Diluted EPS, as reported	\$	994	\$	2.01	\$	1,087	\$	2.19		
Adjustments to Net income and Diluted EPS:  Tax items Restructuring (Income) expense from divestitures, asset impairments and unusual items, net (b) Multi-employer pension withdrawal costs Landfill operating costs - changes in risk-free interest rates Labor disruptions		(95) 31 50 6		(0.19) 0.07 0.10 0.01		(19) - (14) 24 16 5		(0.03) - (0.03) 0.05 0.03 0.01		
Net income and Diluted EPS, as adjusted	\$	986	\$	2.00	\$	1,099	\$	2.22		
		Quarte e-tax		r Ended December 31, 2009 Tax Effective			_			
Adjusted effective tax rate		come		pense		x Rate (	e)			
As reported amounts	\$	347	\$	16		4.9%				
Adjustments to Tax Expense:  Benefit from income tax related items  Benefit from utilization of state net operating loss and credit carry-forwards  As adjusted amounts	<u> </u>	- - 347	<u> </u>	81 30 <b>127</b>		36.8%				
as acjusted amodito	Ψ	341	Ψ	141		20.0 /0				

<sup>(</sup>a) Increase of 6.1% in Diluted EPS, as adjusted.

<sup>(</sup>b) Adjustments in 2009 included SAP abandonment in the first quarter of \$30 million.

<sup>(</sup>c) The Company calculates its effective tax rate based on actual dollars. Rounding differences occurred when the effective tax rate is calculated using the Pre-tax Income and Tax Expense amounts included in the table above, as these line items have been rounded in millions.

### Waste Management, Inc. Reconciliation of Certain Non-GAAP Measures (Dollars In Millions) (Unaudited)

Overtons Ended December 21

	Quarters Ended December 31,			
		2009		2008
Adjusted Operating Expenses as a				
percent of Revenues				
As reported:				
Operating revenues	\$	3,006	\$	3,108
Operating expenses	\$	1,874	\$	1,972
Operating Expenses as a percent of Revenues		62.3%		63.4%
Adjustments				
Operating revenues	\$	-	\$	-
Operating expenses (a)	\$	-	\$	(54)
As adjusted:				
Operating revenues	\$	3,006	\$	3,108
Operating expenses (b)	\$	1,874	\$	1,918
Adjusted Operating Expenses as a percent of Revenues (c)		62.3%		61.7%
	3	Years Ended l	Decer	nber 31,
		2009		2008
Adjusted Operating Expenses as a percent of Revenues				
As reported:	Ф	11.701	Ф	12 200
Operating revenues Operating expenses	\$ \$	11,791 7,241	\$ \$	13,388 8,466
Operating expenses	Ф	7,241	Ф	0,400
Operating Expenses as a percent of Revenues		61.4%		63.2%
Adjustments				
Operating revenues	\$	-	\$	-
Operating expenses (d)	\$	(9)	\$	(80)
As adjusted:				
Operating revenues	\$	11,791	\$	13,388
Operating expenses (e)	\$	7,232	\$	8,386
Adjusted Operating Expenses as a percent of Revenues (e)		61.3%		62.6%
Full Year 2010 Free Cash Flow Reconciliation (f)	Sc	enario 1		Scenario 2
Net cash provided by operating activities	\$	2,375	\$	2,450
Capital expenditures		(1,200)		(1,200)
Proceeds from divestitures of businesses (net of		25		50
cash divested) and other sales of assets  Free cash flow	•	1 200	\$	1,300
FICE CASH HUW	\$	1,200	φ	1,300

- (a) Adjustments in 2008 included: \$33 million charge to landfill operating costs associated with changes in risk-free interest rates and \$21 million charge related to multi-employer pension withdrawal costs.
- (b) Decrease in Operating Expenses on a dollar basis, as adjusted, of \$44 million.
- (c) Increase in Operating Expenses as a percent of revenue, as adjusted, of 60 basis points.
- (d) Adjustments in 2009 include \$9 million charge related to multi-employer pension withdrawal costs. Adjustments in 2008 included: \$33 million charge to landfill operating costs associated with changes in risk-free interest rates; \$39 million charge related to multi-employer pension withdrawal costs and \$8 million related to the cost of a labor disruption.
- (e) Decrease in full year 2009 Operating Expenses on a dollar basis, as adjusted, of \$1,154 million, or 130 basis points.
- (f) The reconciliation illustrates two scenarios that show our projected Free Cash Flow range. The amounts used in the reconciliation are subject to many variables, some of which are not in our control and therefore are not necessarily indicative of what actual results will be.